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Subject:The Associates Program

Date:Fri, 28 May 2010 13:50:11 -1000

From:Clark, John H CDR FISCPH, Code 200 <john.h.clark@navy.mil>

To:John.M.Shrewsbury@noaa.gov

Aloha John...

Feel free to pass this email on to a colleague:

Do you know someone with experience in commercial contracting? The United States Government is hiring!

The Associates Program is a great path to gaining a highly qualified Government workforce - directly from industry.

Please note, non-federal applicants are screened carefully for the GS-12 position. Following are the requirements:

Three or more years of experience performing the following:

- . Knowledge of FAR/DFARS or applying procurement regulations- Experience applying knowledge of Federal, departmental or agency, and local contract laws, regulations and procedures applicable to the acquisition and contract administration of extensive or unique equipment, and services.

- . Experience in procurement planning - Experience with various types of contracts, methods of contracting, and selection factors to plan appropriate strategies to procure complex requirements.

- . Experience in analyzing proposals-Experience in applying cost and price analysis principles and techniques sufficient to analyze cost elements on a wide range of contract proposals, modifications, or terminations. Experience in analyzing competitive proposals, performing best value analysis, and making award recommendation.

- . Participation in contract negotiations for high dollar value, complex requirements, both pre- and post-award.

In addition to the highly qualified screen for this position, applicants must also meet basic qualification requirements for Department of Defense 1102 occupational series. Specifically...

A bachelor's degree from an accredited educational institution authorized to grant baccalaureate degrees, and at least 24 semester hours in any combination of the following fields: accounting, business, finance, law, contracts, purchasing, economics, industrial management, marketing, quantitative methods, or organization and management. (This requirement can be obtained within the bachelor's degree or in addition to the degree.) A qualified MBA is considered a big plus!

If you know someone who fits this mold, we need to act VERY quickly.

Please feel free to pass this tidbit on a colleague. I am available if you have any questions.

Very respectfully,
Commander John H. Clark III
Director, Regional Contracting
FISC Pearl Harbor, Hawaii

Choose your superlative.
~ Everything else naturally follows.